

TIMOTHY KETELAAR
Curriculum Vitae
January, 2008

Department of Psychology
MSC 3452
New Mexico State University
Las Cruces, NM 88003-8001
(505) 646-1833
FAX: (505) 646-6212

e-mail: Ketelaar@nmsu.edu

Web page: <http://www-psych.nmsu.edu/>

2499 Columbia Avenue
Las Cruces, NM 88012
(505) 521-1642

Academic Positions:

2002–present **Assistant Professor,**
Chair of the Undergraduate Committee (since 2005), Department of
Psychology

New Mexico State University, Las Cruces, NM

2001- 2002 **Lecturer,** Department of Liberal Arts & Sciences
Art Center, College of Design, Pasadena, CA

1997- 2002 **Lecturer,** Department of Communication Studies
University of California-Los Angeles, Los Angeles, CA

Education:

1996-1997 **Postdoctoral Research Fellow,** Center for Adaptive Behavior and Cognition
Max Planck Institute for Psychological Research, Munich, Germany
Director: Gerd Gigerenzer

1993-1996 **Postdoctoral Research Fellow,** NIMH Training Program in Emotion
University of California-Berkeley, Berkeley, CA
Co-Directors: Paul Ekman, University of California-San Francisco
Richard Davidson, University of Wisconsin-Madison

1994-96 University of Illinois with Gerald L. Clore

1993-94 University of California-Berkeley with Robert W. Levenson

1993 Ph. D. Personality Psychology, University of Michigan, Ann Arbor, MI

1989 M.S. Social and Personality Psychology, Purdue University, West
Lafayette, IN

1986 B.S. Psychology (With Honors in Psychology) University of Iowa, Iowa
City, IA

Published Manuscripts

Ketelaar, T. (in press). Evolutionary psychology. In Lopez, S. J. (Ed.) . The encyclopedia of positive psychology. London: Blackwell Publishing.

Ketelaar, T. & Koenig, B. (2007). Justice, Fairness, and Strategic Emotional Commitments. Invited chapter to appear in Justice and Emotions: Current Developments , D. de Cremer, (Ed.). Mahwah, NJ.: Lawrence Erlbaum Associates., pp. 133-154.

Ketelaar, T. Preston, B, Strosser, G., Davis, M. & Russell, D. C. (2007). EMOTLAB: Software for studying Emotional Signaling in Economic Bargaining Games. Behavior Research Methods, 39, 959-972.

Koenig, B. L., Kirkpatrick, L. A., & Ketelaar, T. (2007). Predictors of the misperceptions of sexual and romantic interests in opposite-sex friendships. Personal Relationships, 14, 411 - 429

Lopez, A. & Ketelaar, T. (2006). A satisficing algorithm for pragmatic conditionals. Mind and Society. 5, 71-77.

Ketelaar, T. (2006). The role of moral sentiments in economic decision making, in Social Psychology and Economics , D. de Cremer, M. Zeelenberg, & K. Murnighan (Eds.). (pp. 97-116). Mahwah, NJ.: Lawrence Erlbaum Associates.

Haselton, M. & Ketelaar, T. (2006). Irrational Emotions or Emotional Wisdom? The Evolutionary Psychology of Affect and Behavior, in Forgas, J. (Ed.). Hearts and Minds: Affective influences on social cognition and behavior, 8th Sydney Symposium of Social Psychology.

Trafimow, D. Bromgard, I. K., Finlay, K. A. & Ketelaar, T. (2005). The Role of Affect in Trait Attributions from Violations of Perfect and Imperfect Duties. Personality and Social Psychology Bulletin., 31, 935-948.

Ketelaar, T. (2004). Lions, Tigers and Bears, Oh God!: How the ancient problem of predator detection lies beneath the modern link between religion and horror. Behavioral and Brain Sciences, 27, 740-741.

Lopez, A. & Ketelaar, T. (2004). If ...: Satisficing Algorithms For Mapping Conditional Statements onto Social Domains. European Journal of Cognitive Psychology, 16, 807-823.

Ketelaar, T.(2004). Ancestral Emotions, Current Decisions: Using Evolutionary Game Theory to explore the role of Emotions in decision-making. In Crawford, C. & Salmon, C. (Eds). Evolutionary Psychology, Public Policy and Personal Decisions, (pp145-168). Lawrence Erlbaum Associates.

Ketelaar, T. & Au, W. T. (2003). The effects of guilty feelings on the behavior of uncooperative individuals in repeated social bargaining games: An Affect-as-information interpretation of the role of emotion in social interaction. Cognition & Emotion, 17, 429-453.

Ketelaar, T. (2002). The Evaluation of competing Approaches within Human Evolutionary Psychology. In Scherer, S.J. and Rauscher, F. (Eds.). Evolutionary Psychology: Alternative Approaches. Kluwer Press.

Ellis, B. J. & Ketelaar, T. (2002). Clarifying the Foundations of Evolutionary Psychology: A Reply to Lloyd and Feldman. A Reply to: Lloyd, E. A. & Feldman, M. W. (2002). Evolutionary psychology: A view from Evolutionary Biology. Psychological Inquiry, 13, 157-164.

Ketelaar, T. & Todd, P. M. (2001). Framing our thoughts: Ecological rationality as evolutionary psychology's answer to the frame problem. In Holcomb III, H. R. (Eds.) Conceptual Challenges in Evolutionary Psychology: Innovative Research Strategies, (pp. 179-211). Kluwer Publishers.

Ketelaar, T. & Ellis, B. J. (2000). Are evolutionary explanations unfalsifiable?: Evolutionary psychology and the Lakatosian philosophy of science. (Target Article) Psychological Inquiry, 11, 1-21.

Publications, cont'd:

Ellis, B. J. & Ketelaar, T. (2000). On the Natural Selection of Alternative Models: Evaluation of Explanations in Evolutionary Psychology. (Response to the commentaries on our Target Article) Psychological Inquiry, 11, 56-68.

Ketelaar, T. & Goodie, A. S. (1998). The satisficing role of emotions in decision-making. Psykhé, 7, 63-77.

Gross, J.J., Sutton, S.K., & Ketelaar, T. (1998). Relations between affect and personality: Support for the affect-level and affective-reactivity views. Personality and Social Psychology Bulletin, 24, 279-288.

Ketelaar, T. and Clore, G. L. (1997). Emotions and reason: The proximate effects and ultimate functions of emotions. In Matthews, G. (Ed.) Personality, Emotion, and Cognitive Science, (pp. 355-396). Advances in Psychology Series, Amsterdam: Elsevier Science Publishers (North-Holland).

Clore, G. L. and Ketelaar, T. (1997). Minding our emotions: On the role of automatic, unconscious affect. In R. S. Wyer, Jr. (Ed.) Advances in Social Cognition, Vol. 10, (pp. 105-120). Mahwah, NJ: Erlbaum.

Larsen, R. J., & Ketelaar, T. (1991). Personality and susceptibility to positive and negative emotional states. Journal of Personality and Social Psychology, 61, 132-140.

Larsen, R. J., and Ketelaar, T. (1989). Extraversion, neuroticism and susceptibility to positive and negative mood induction procedures. Personality and Individual Differences, 10, 1221-1228.

Ketelaar, T., and O'Hara, M. W. (1989). Meaning of the concept "suicide" and risk for attempted suicide. Journal of Social and Clinical Psychology, 8, 393-399.

Published Abstracts

Sutton, S. K., Levenson, R. W., Lee, K. J., Ketelaar, T., King, A. & Lee, J. (1994). The physiology, behavior, and subjective experience of the acoustic startle. Psychophysiology, 32, S96.

Larsen, R. J., Ketelaar, T., & Bunce, S. (1991). Facial muscle control: Individual differences, Psychophysiology, 28, S37.

Larsen, R. J., Cruz, M., Ketelaar, T., Welsh, W., & Billings, D. (1990). Individual differences in trait happiness and physiological response to emotional stimuli. Psychophysiology, 27, S47.

Papers in progress

Ketelaar, T. & Koenig, B.L. (in prep) Emotional Utilities: A psychophysics approach to measuring loss aversion with experienced utility and decision utility.

Ketelaar, T. Clore, G. L. & Larsen, R. J. (in prep). Attributions and life satisfaction: The role of causal inferences in judgments of subjective well-being.

Ketelaar, T., Davis, J., Klungle, M. & Wells, L. (in preparation). Smiles as signals of status: Facial displays of emotion in football players and fashion models.

Ketelaar, T., Koenig, B., Burkett, B., Davis, M. & Russell, D. C. (in prep). Smiles and Compliments: How emotional displays signal strategy types.

Ketelaar, T., Koenig, B., Tost, J., Davis, M. & Russell, D. C. (in prep) Inferring personality and behavioral intentions from facial displays of emotion.

Ketelaar, T., Lamb, A., Burton, T., Kahle, A. & Keener, D. (in prep). Moral values of Liberals and Conservatives.

Papers in progress, continued

Gomez, K. P. & Ketelaar, T. (under review). Formative Stages when Music Preferences Develop: Correlations between Past and Present Musical Tastes in Senior Populations.

Ketelaar, T., Au, W.T., Hu, W.P., Tomala, M., Koenig, B., & Steiner, R. (in prep) Emotional Signaling in Social Dilemmas: Cross-Cultural evidence from the Prisoner's Dilemma and Coordination Game.

Ketelaar, T., Au, W.T., Hu, W.P., Tomala, M., Koenig, B., & Steiner, R. (in prep) A Cross-Cultural study of moral emotions as reactions to violations of normative standards of appropriate behavior.

Ketelaar, T., Jonason, P. & Yun, S., & Anderson, M. Trends in cultural attitudes toward women and waist-to-hip ratios of cover-girls on women's fashion magazines.

Ketelaar, T., Strosser, G., & Krohn, D. (in prep) Predator content in Horror movies.

Trafimow, D., Bromgard, I. K., Magnan, R. & Ketelaar, T. (under review). Dire Distress Versus Double Shot: Testing Competing Explanations for Sex Differences in Jealousy by Circumventing Ceiling Effects in Distress Ratings

Book in progress

Ketelaar, T., (in prep). Signals and Sentiments: The evolutionary origins of our emotional minds.

Grants

\$1000 NMSU MiniGrant: Studying Emotional Signals in a Virtual Social Interaction, New Mexico State University, 2004-2006.

Globalization and Decision Science. NSF Training Grant Proposal submitted [Note: I am one of 8 co-PIs on this project].

Emotion Displays as costly signals of strategy types. NSF Grant Proposal in Progress.

Research Interests:

- Emotions and Social Decision-making
- Emotional Signaling in Social Bargaining Games
- Positive and Negative Affect and the Adaptive Problem of Value Representation (i.e., the role of emotional representations of utility in preferences and the mental accounting of costs and benefits)
- Individual Differences and Emotion: Individual differences as strategies in social games.

Affiliations/Professional Organizations:

American Psychological Association (APA)
American Psychological Society (APS)
Human Behavior and Evolution Society (HBES)

Midwestern Psychological Association (MPA)
Society for Personality & Social Psychology (SPSP)
Board of Directors of the UCLA Center for Governance

Boards of Scientific Journals:

Consulting Editor, Emotion

Consulting Editor, Journal of Happiness Studies

Service work for Scientific Organizations:

New Investigator and Postdoctoral Investigator Award Committees Coordinator 2007 Human Behavior & Evolution Society (HBES) Annual Meeting Williamsburg, VA.

New Investigator and Postdoctoral Investigator Award Committee Coordinator 2006 Human Behavior & Evolution Society (HBES) Annual Meeting Philadelphia, PA.

Student Poster Award Committee member 2006 Society for Personality and Social Psychology (SPSP) Annual Meeting Palm Springs, CA.

Co-organizer (along with Martie Haselton & Debra Lieberman) of the 2005 Evolutionary Psychology Pre-Conference held in conjunction with the 2005 SPSP Annual Meeting New Orleans, LA.

Student Poster Award Committee member 2005 Society for Personality and Social Psychology (SPSP) Annual Meeting New Orleans, LA.

New Young Investigator Award Committee Chairman 2004 Human Behavior & Evolution Society (HBES) Annual Meeting Berlin, Germany

Postdoctoral Investigator Award Committee Chairman 2004 Human Behavior & Evolution Society (HBES) Annual Meeting Berlin, Germany

New Young Investigator Award Committee member 2000 Human Behavior & Evolution Society (HBES) Annual Meeting London,

New Young Investigator Award Committee member 1998 Human Behavior & Evolution Society (HBES) Annual Meeting Davis, California

Reviewer Grants:

- NSF Panel on "Collective Decisions" panel under the "Decision Making, Risk and Uncertainty": Human and Social Dynamics (HSD) FY2007 competition
- NSF Panel on "Collective Decisions" panel under the "Decision Making, Risk and Uncertainty": Human and Social Dynamics (HSD) FY2005 competition
- NSF Social Psychology Program reviewer
- NIMH B-start Award

Reviewer Journals:

Emotion	Journal of Happiness Studies
Cognition and Emotion	Journal of Personality and Social Psychology
Psychological Bulletin	Journal of Experimental Social Psychology
Evolution and Human Behavior	Personality and Social Psychology Bulletin
Artificial Life	Biology and Philosophy

Reviewer Publishers/Textbooks:

The MIT Press	Brooks/Cole Publishing
Thompson Learning	Blackwell Publishing

Recent Presentations:

Ketelaar, T. (January 2007). Cultural learnings of emotion for make glorious benefit science of evolutionary psychology. Invited talk presented at the SPSP Emotion Pre-Conference, Memphis, TN.

Tost, J., Ketelaar, T., & Koenig, B. (January 2007). Further Evidence that during the Iowa Gambling Task participants have conscious awareness of their decision processes. Poster presented at The Annual Society for Personality and Social Psychology (SPSP) Conference, Memphis, TN.

Ketelaar, T. (January 2007). Using facial displays of emotion to identify strategy types: Predicting cooperative and uncooperative behavior from characteristic facial displays. Poster presented at The Annual Society for Personality and Social Psychology (SPSP) Conference, Memphis, TN.

Davis, J., Ketelaar, T., & Jonason, P.K. (January, 2007) Facial Displays of Emotion in Folk vs. Elite Advertisements. Poster presented at The Annual Society for Personality and Social Psychology (SPSP) Conference, Memphis, TN.

Ketelaar, T., Koenig, B., Burkett, B., & J. Davis, M. (June, 2005). Why hunter-gatherers don't typically smile when complimented for successful foraging: How emotional displays signal strategy types. Paper presented at the annual meeting of the Human Behavior and Evolution Society (HBES), Philadelphia, PA.

Koenig, B., & Ketelaar, T., (June, 2005). Evidence for reactive heritability in collegiate football players: Why big guys don't smile. Poster presented at the annual meeting of the Human Behavior and Evolution Society (HBES), Philadelphia, PA.

Ketelaar, T. (May, 2005). What does a Smile mean?: Inferring Personality and Behavioral Intentions from Facial Displays of Emotion. Invited talk presented at the Center for Evolutionary Psychology (CEP), Santa Barbara, CA.,

Ketelaar, T., Tost, J., Davis, M. Koenig, B. & Russell, D. C. (January, 2006) Inferring personality and behavioral intentions from facial displays of emotion. Poster presented at The 5th Annual Society for Personality and Social Psychology (SPSP) Conference, Palm Springs, CA.

Trafimow, D., Bromgard, I. K., Finlay, K. A., & Ketelaar, T. (2005). The role of affect in determining the attributional weight of immoral behaviors. 14th General Meeting of the European Association of Experimental Social Psychology, Würzburg, Germany, July 21.

Ketelaar, T., Tost, J. Davis, M. & Russell, D. (June, 2005). Inferring personality and behavioral intentions from facial displays of emotion. Paper presented at the annual meeting of the Human Behavior and Evolution Society (HBES), Austin, TX.

Ketelaar, T., Tost, J. Davis, M. & Russell, D. (January 2005). Costly Signaling of Strategic Commitments?: Inferring personality and behavioral intentions from facial displays of emotion. Poster presented at The 3rd Annual SPSP Evolutionary Psychology Pre-Conference, New Orleans, LA.

Ketelaar, T. (October, 2004). Signals and Sentiments: Evolutionary insights into Emotion and Experimental Economics. Paper presented at Social Psychology and Economics: An interdisciplinary Conference, Kellogg School of Management, Evanston, IL..

Ketelaar, T. (July, 2004). Emotions as Signals and Sentiments: A brief history and some recent empirical evidence. Paper presented as part of invited symposium on the role of Emotion in Experimental Economics (Tim Ketelaar, Chair) presented at the annual meeting of the Human Behavior and Evolution Society (HBES), Berlin, Germany.

Russell, D.C., and Ketelaar (January, 2004). Individuals who display Contempt when Complimented are more Generous in distributing Resources. Poster presented at the Evolutionary Psychology Preconference and the Preconference on Personality Research held at the annual meeting of the Society for Personality and Social Psychology (SPSP), Austin, TX.

Recent Presentations, continued:

Ketelaar, T. (January, 2004). Emotional Signaling in Social Bargaining Games: A Cross Cultural Study. Paper presented at the Preconference on Justice held at the annual meeting of the Society for Personality and Social Psychology (SPSP), Austin, TX

Ketelaar, T. (June, 2003). Emotional Signaling in Social Dilemmas: Insights from Evolutionary Game Theory. Talk presented at the annual meeting of the Human Behavior and Evolution Society, Lincoln, NE.

Bromgard & Ketelaar, T. (June, 2003). Emotional Signaling in Social Dilemmas: Evidence from the Prisoner's Dilemma and Coordination game. Talk presented at the annual meeting of the Human Behavior and Evolution Society, Lincoln, NE.

Russell, D. C., and Ketelaar (June, 2003). Emotional Reactions to Receiving a Compliment for Successful Foraging: Individuals who signal Contempt are more generous in distributing foraged resources. Poster presented at the annual meeting of the Human Behavior and Evolution Society, Lincoln, NE.

Ketelaar, T. (February, 2003). *The Good, the Bad, and the Ugly: Emotions as Strategies in Social Interactions*. Invited talk presented to the Department of Psychology, UTEP, El Paso, TX.

Ketelaar, T. (June, 2002). *Perception of Gains & Losses: Emotions and Bird-Brained Utility functions*. Talk presented at the annual meeting of the Human Behavior and Evolution Society, New Brunswick, NJ.

Teaching Interests:

Emotion

Evolutionary Psychology

Social Psychology

Experimental Economics/ Game Theory

Experimental Research Methods and Statistics

Introduction to Psychology

Personality Psychology

Emotions and Culture

Teaching experience:

Primary Instructor:

Honors Seminar on Emotions, the Self, and Culture (New Mexico State University)

Experimental Research Methods (New Mexico State University)

Seminar on Game Theory: Social Interactions Modeled as Games (New Mexico State University)

Emotion & Motivation (New Mexico State University)

Evolutionary Psychology (New Mexico State University)

Social Psychology (New Mexico State University)

Introduction to Psychology (New Mexico State University)

Introduction to Evolutionary Psychology (Art Center, Pasadena College of Design)

Language and Thought in the Adapted Mind (Graduate seminar, UCLA)

Undergraduate Honors Seminar (UCLA)

Research Methods (UCLA)

Emotion and Communication (UCLA)

The Psychology of Interpersonal Communication (UCLA)

The Evolutionary Psychology of Mass Media Images (UCLA)

Effects of Mass Media (UCLA)

Seminar in Emotion (Berkeley)

Personality Psychology Research Methods (Michigan)

Introduction to Psychology as a Natural Science (Michigan)

Teaching experience, continued:

Graduate Teaching Experience (Supervised discussion sections):

Introduction to Psychology as a Natural Science (Michigan, 3 times)
Introduction to Personality Psychology (Michigan)
Personality Psychology Research Methods (Michigan)
Consumer Behavior (Purdue)

Undergraduate Honors Thesis and McNair Scholar/Howard Hughes Supervision

Department of Psychology, New Mexico State University, 2007-present
Chad Sanchez Taylor, McNair Fellow

Department of Psychology, New Mexico State University, 2007-present
Elizabeth Ferrales, Howard Hughes Fellow

Department of Psychology, New Mexico State University, 2007-present
Amanda Jordan, Howard Hughes Fellow

Department of Psychology, New Mexico State University, 2005-present
Jamie Taylor, McNair Fellow

Department of Psychology, New Mexico State University, 2004-2005
Karla Gomez, McNair Fellow

Dept. of Communication Studies, UCLA 2001-2002
Louise Chu, Tiffany Li, Misha Kiyomura, Lisa Turner, Monica Youseff, Leora Alhadeff,

Dept. of Communication Studies, UCLA 2000-2001
Alison Epstein, Robert Liu, Vanesa Mateu, Jena Troutman, Soo Yun,

Dept. of Communication Studies, UCLA 1999-2000
Lida Ghodsian, Brandon Martin, Natalie Ridsdale, Alicia Roca, Kelly Vlahakis

Dept. of Communication Studies, UCLA 1998-1999
Jane Sayegh

Department of Psychology, University of Illinois, 1995-1996
Amanda R. Lorenz